

# MESSAGE FROM THE CHAIRMAN



## We are Committed to Sustainable Growth

### Dear Shareholders,

It is my pleasure to write to the stakeholders to present the company's performance in FY 2021-22. It has been a very difficult time for humanity especially the past two years. The impact of the pandemic continues to affect various parts of the world, there is a global supply chain disruption & multiple geo political conflicts that rage on. It has created a very volatile & uncertain situation for the global business environment. Despite of this uncertain global business environment, the Indian Growth story continues to surprise many an economist around the world. It is almost like there is no uncertainty which routes from the strong leadership at the centre in India & stability in the economic practices. This has further lead to many companies like ours to benefit despite of the what is going on around the world.

Some say there is always an opportunity in adversity & this what India has gained from because of the China plus one

story. There has been a surge in companies that were sourcing from China to establish their sourcing channels here in India. This is almost like a revolution has started which has put India is a very interesting position & will help its growth story surge many fold in the coming two decades. There have been multiple disruptions in the supply chain from Raw Material to Semi-Conductor shortage. This has impacted many majors around the world. Our strength in its diversified product, industry & geography strategy has ensure the impact of the supply chain disruption was negated to a large extent. Further due to larger exposures to Power Generation & Agricultural industry has ensured a growth in our production & top line.

We initiated supplies to the Railways & Defence industries which further expanded our product mix. The company has also introduced a number of global mobility majors to its customer portfolio in this year. There are a number of new products in development for our OEM partners & the positive outcome will be seen in our FY 23 numbers.

For the FY 22, the Company saw massive improvements in PAT and revenues saw a multifold jump. The revenues zoomed 99% YoY to Rs. 29358.42 Lakhs (FY22) from Rs. 14733.29 Lakhs (FY21) and the Company saw a 300% jump in PAT (YoY), which rose to Rs. 3043.91 Lakhs (FY22).

We are also in the process of completing the commissioning of the precision machining line of the Mercedes Benz Truck Factory which was recently acquired from Mannheim, Germany. This has enabled the company to further extend the expanse of the product portfolio & capability to a much larger customer base in the Class 7 & Class 8 C.V category.

The company has successfully completed state of the art & one of kind lease cum acquisition agreements for backward integration. This will help the company to further broaden the horizon & explore a new product range as per its underlying philosophy to have a sector, product & geographically agnostic approach which helps negate multiple risks arising from disruption. This will also help in cost optimisation by reducing our cost of raw material processing & Forging the raw material.

I want to summarise of some our key financial achievements in the past fiscal for our stakeholders to understand how far your company has come & also a sense of the underlying ambition we hold. This year has seen particularly a jump in both the Top Line & Bottom Line and this has been because of many projects that the Company has been working on over the past 4-5 Years. We have added a new dimension to our NPD process & with recent acquisitions & expansions, our customer & industry portfolio has broadened exponentially

We are company with over three decades of legacy but we are young with our ambition & this is credited to our entire BFIL family as each member of our global community strives each day to build a company that we all can be truly product of. For us the driver & motivation is not only financial milestones but this past fiscal we have achieved milestones that are our truly close to me, adding sustainability to the core of our activities. Our goal of being Carbon Neutral by 2030 is the driving force & we also joined the United Nation Compact Program in the past year to accelerate our vision. We are working towards balancing our product portfolio through both the conventional automotive sphere & build dominance at the same time in ever growing, New Energy Sphere. Our aim is not to be just the best in the precision machining, heavy engineering or metal forming sphere but build a global powerhouse with sustainability at its core. Today with the global climate change crisis, it is to think beyond the top line or bottom line but to have ESG & Sustainability at the core of each of the company's activities.

I would like to finish by saying that we are very confident of a stronger performance over the coming fiscals with a well-diversified & overall growth. I would like to also thank all the stakeholders & shareholders in putting their faith & having confidence in our journey.

Best Regards,

**Jaspal Singh Chandock**  
**Chairman & Managing Director**